Master Syllabus
SOP 3004 Social Psychology
Department of Psychology
Florida Atlantic University, Boca Raton, FL

Course Prerequisites and/or Corequisites (if any)
PSY 1012 General Psychology

Course Lecture-Lab-Credit and/or Contact Hours
Lecture Course, 3 credit hours

Includes Lab?  ___Yes  X__No
Lab Fee?  ___Yes  _X__No

Special Facility or Equipment Needs
No specified facility or special equipment required; textbooks and other student materials to be specified by instructor.

Recommendations for Teaching Assistants
There is typically one TA for each section of the course.

Course Objectives
To be provided by working group.

Course Outline of Topics (Sequence & specifics may vary by instructor)

I. Introduction
   A. What is social psychology?
   B. Historical perspective
   C. Research methods in social psychology
   D. Relation to other areas of psychology
   E. Relation to other areas of science

II. The social self
   A. Self-concept
   B. Self-esteem
   C. Self-serving biases
   D. Self-presentation
   E. Self-regulation

III. Attitudes, beliefs, and values
   A. Nature of attitudes (functions, dimensions)
   B. Attitude consistency
   C. Link between attitudes and behavior
   D. Attitude change (persuasion)
   E. Central vs. peripheral routes
   F. Cognitive dissonance theory

Rev. 6/21/06
IV. Social judgment
   A. Attribution
   B. Impression formation
   C. Evaluation
   D. Dimensions of social judgment
   E. Biases in social judgment
   F. Automatic and controlled processing

V. Stereotypes, prejudice, and discrimination
   A. Stereotypes
   B. Prejudice
   C. Self-fulfilling prophecy
   D. Sexism
   E. Racism
   F. Implicit attitudes

VI. Social influence
   A. Conformity
   B. Normative versus informational influence
   C. Compliance
   D. Influence tactics
   E. Obedience to authority

VII. Group processes
    A. Social facilitation
    B. Social loafing
    C. Group structure (roles, leadership)
    D. Deindividuation
    E. Group polarization
    F. Groupthink

VIII. Attraction and close relationships
    A. Familiarity
    B. Physical attractiveness
    C. Social exchange
    D. Mate selection
    E. Gender differences
    F. Relationship dissolution

IX. Aggression and conflict
    A. Evolutionary bases
    B. Frustration and aggression
    C. Situational influences
    D. Cultural and gender differences
    E. Media effects
    F. Intimate partner violence

X. Cooperation and altruism
    A. Evolutionary perspective
    B. Altruism versus egoism
C. Mixed-motive situations (e.g., Prisoner’s dilemma)
D. Bystander intervention
E. Gender differences

**Course Learning Objectives**

Students will demonstrate an understanding of the following concepts through their performance on course examinations:

1. Major theoretical frameworks in social psychology
   a. Social learning
   b. Cognitive
   c. Evolutionary
   d. Cultural
   e. Complex systems

2. An understanding of core findings and theories in specific core areas:
   a. Self-concept
   b. Attitudes, beliefs, and values
   c. Social judgment and person perception
   d. Self-regulation
   e. Self-presentation
   f. Social influence
   g. Stereotypes, prejudice, and discrimination
   h. Social interaction and affiliation
   i. Attraction and close relationships
   j. Aggression and conflict
   k. Cooperation and altruism
   l. Group dynamics
   m. Ingroup-outgroup relations

3. Knowledge of scientific methodology and its use in the testing of social psychological theories
   a. Correlation
   b. Field study
   c. Experiment
   d. Quasi-experiment
   e. Emerging approaches (neuroscience, computer simulation)
   f. Ethical issues in research